



 **Fundación
IEnova**
Energía que transforma

2017 REPORT

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FUNDACIÓN IENOVA 2017 REPORT



Message from the Chairman of the Board and Chief Executive Officer of IEnova and Chairman of the Advisory Committee of Fundación IEnova

We created Fundación IEnova in 2015 as a response to our strong commitment to contribute to the wellbeing of the communities to which we belong.

The goal of the Foundation is to maximize positive impacts on the communities in which we operate, with different actions focused on four areas: Education, Environment, Vulnerable Groups, and Community Services.

This report describes the Foundation's 2017 results. During the year we sponsored 28 projects that will benefit close to 190,000 people in six states.

Fundación IEnova has benefited approximately 229,000 people since its foundation in 2015.

I sincerely thank our employees whose voluntary donations to our earthquake-relief program—which were doubled by Fundación IEnova—will help victims in the state of Puebla. Every employee's effort is part of the energy behind our transformation, and it is greatly appreciated!

A handwritten signature in black ink, appearing to read 'C. Ruiz /', written over a large, faint, light-colored graphic of a hand with fingers spread.

Carlos Ruiz Sacristán
Chairman of the Board and Chief Executive Officer, IEnova
Chairman of the Advisory Committee, Fundación IEnova



WE ARE
FUNDACIÓN IENOVA



In April 2015, we created Fundación IEnova, A.C. (Fundación IEnova) because we are strongly committed to contributing to the wellbeing of the communities to which we belong. It is a second-tier foundation duly authorized to make donations and economic contributions in compliance with the requirements set forth by the Mexican tax authority (*Servicio de Administración Tributaria, SAT*).

Through Fundación IEnova's work, we strive to maximize the positive impact of our activities on the communities where we operate.





OUR MISSION

AT FUNDACIÓN IENOVA WE ARE COMMITTED TO TRANSFORMING LIVES BY SUPPORTING ORGANIZATIONS AND PROGRAMS THAT CONTRIBUTE TO THE DEVELOPMENT OF THE MEMBERS OF THE COMMUNITIES TO WHICH WE BELONG.

AREAS OF GIVING

We focus on projects that offer greater mid and long term benefits to the community, and that are consistent with the four areas sustaining the Foundation's activities:



METHODOLOGY FOR GRANTING DONATIONS

Fundación IEnova supports non-profit organizations approved by the Mexican tax authority (SAT) whose activities align with the corporate purpose described in the Foundation's bylaws.

Fundación IEnova employs a robust assessment methodology that provides the donation process with transparency and maximizes the impact of the allocated resources.

APPLYING THE METHODOLOGY

Each of the applications is thoroughly analyzed. Both the entity and the project are evaluated. By employing this methodology, we can assess how sound an organization is. The review includes factors such as corporate governance, transparency, experience, recognitions, and sustainability efforts. We also analyze the project, location, performance indicators, potential results and impact, and sustainability-related plans, among others.

Organizations with the best scores are pre-selected to receive a donation. These are then subject to an anti-corruption practices authorization process in accordance to the Foreign Corrupt Practices Act (FCPA), the Corporate Ethics Policy, and the IEnova Anti-Corruption Procedure for the Approval of Donations, Sponsorships, Improvements, and Memberships. Afterward, the list of selected organizations is shared with Fundación IEnova's Managing Board and Advisory Committee for final approval.

Once authorized, we sign a collaboration agreement with the selected organizations establishing the conditions that need to be met in order for a donation to be granted.

During the year of operation of the grant, or until the allocated economic resources are spent, the organization must submit quarterly reports as well as the supporting documentation needed to verify compliance with the established timetable and conditions. The process is based on the conditions of the Procedure for Applying and Granting Fundación IEnova Donations.

ACTIVITY SCHEDULE





CORPORATE GOVERNANCE AT FUNDACIÓN IENOVA

Fundación IEnova is supervised by an Advisory Committee and a Managing Board. The Advisory Committee includes Company Vice-Presidents and is chaired by IEnova's Chief Executive Officer and Chairman of the Board. Several employees are members of the Managing Board and it is chaired by the Chief Corporate Affairs and Human Resources Officer.

Fundación IEnova's management team submits a list of pre-selected projects to the Managing Board for authorization. Projects endorsed by the Managing Board are then submitted to the Advisory Committee which meets to assess and, if applicable, approve the projects and organizations chosen to receive the donations. It also evaluates the results of the projects, supervises the performance of the Managing Board, and evaluates how Fundación IEnova is being managed.

2017 MANAGING STRUCTURE





Advisory Committee

- Carlos Ruiz Sacristán, President
- Arturo Infanzón Favela, Member
- Tania Ortiz Mena López Negrete, Member
- René Buentello Carbonell, Member
- Gerardo De Santiago Tona, Member
- Carlos Francisco Barajas Sandoval, Member
- Juan Rodríguez Castañeda, Member



Managing Board

- Juan Rodríguez Castañeda, President
- Rodrigo Cortina Cortina, Secretary
- Pedro Antonio Martínez Lascurain, Treasurer
- María Cristina Kessel Enríquez, Member
- Ana Luisa Franco Sánchez, Member
- Sergio Romero Orozco, Member
- Alejandro Enrique Ríos Rippa, Member
- Carlos Francisco Barajas Sandoval, Member
- Lucila García Velandia, Manager

Additionally, each year the Foundation's performance is subject to an internal audit. The auditor's report is submitted to the Associates Meeting ^[1] and to the Advisory Committee.

[1] The legal representatives of the current Fundación IEnova partners—Infraestructura Energética Nova, S.A.B. de C.V. and Sempra Servicios Energéticos, S. de R.L.—participate in the Associates Meeting.



**OPERATING
RESULTS**

With the Foundation's authorized USD\$1,000,000-budget for 2017, we were able to reinforce the benefits offered by our projects.

INVESTMENT ALLOCATIONS

DONATIONS BY AREAS OF GIVING

In 2017, Fundación IEnova sponsored 18 organizations with 28 projects in eleven cities in six Mexican states.

20%
EDUCATION

- Asociación Mexicana pro Colegios del Mundo Unido, A.C.
- Club de Niños y Niñas de Navojoa, A.C.
- Fundación UABC, A.C.
- Instituto Educativo del Noroeste, A.C. (CETYS UNIVERSITY).
- Promesa Educativa para México, A.C.

- A Favor del Niño, I.A.P.
- Fundación del Empresariado Chihuahuense, A.C. (FECHAC).

7% ENVIRONMENT

26%
VULNERABLE
GROUPS

- Casa Hogar del Anciano de Ensenada, A.C.
- Fundación para la Protección de la Niñez, I.A.P.
- Fundación del Empresariado Sonorense, A.C. (FESAC)

- Aquí Nadie Se Rinde, I.A.P.
- Asociación Mexicana de Ayuda a Niños con Cáncer, A.C.
- Cruz Roja Mexicana, I.A.P.
- Cruz Roja Mexicana, I.A.P. Chihuahua.
- Fundación del Empresariado Chihuahuense, A.C. (FECHAC).
- Fundación para los Niños de las Californias/Hospital Infantil las Californias, I.B.P.
- Museo Memoria y Tolerancia, A.C.
- Patronato Pro Hospital Civil de Tijuana, A.C.
- Centro Nacional de Apoyo para Contingencias Epidemiológicas y Desastres, A.C. (CENACED).

47%
COMMUNITY
SERVICES

ALLOCATION OF PROJECTS AND DONATIONS BY STATE 2017



M: Figures in millions of Mexican pesos.



RESULTS



EDUCATION 2017

 **6** projects

 **3 M** granted in donations

Beneficiaries:
2,586
Scholarships:
· 41 at the university level, of which 6 are international scholarships
· 3 at the international baccalaureate level



SPONSORED ASSOCIATIONS



PROJECTS IN:



- **CETYS Mobile Renewable Energy Lab**, includes a wind and solar energy scaled-model station for students of the CETYS educational institute, which is available for use in science expos, book fairs, as well as in schools of all levels in the region.
- Construction and equipment for the second phase of a cultural, sports and arts center known as the **Centro Cultural, Deportivo y de las Artes Riberas** (CCDA), sponsored by the Se'Wá Riberas musical system.

M: Figures in millions of mexican pesos.



ENVIRONMENT 2017



2 projects



1.05 M
granted in
donations



Beneficiaries
90,496



SPONSORED ASSOCIATIONS



PROJECTS IN:



- **A Favor del Niño:**

47 solar panels installed 60% savings in energy consumption vs 2016.

- **Museo La Rodadora:**

Contributed to 6 interactive exhibits (water, wind, sun, sand, river, and sustainable house) on renewable energies.



VULNERABLE GROUPS 2017



 **12** projects

 **3.81 M** granted in donations

 **Beneficiaries 10,745**



SPONSORED ASSOCIATIONS



PROJECTS IN:



- **1,341 m² of construction** and enhancements in community temples and infrastructure in territories belonging to Yaqui and Mayo indigenous groups.
- **Infrastructure improvements** in 6 foster homes, including construction of 545 m².
- **Rehabilitation and renovation** of electrical systems in the Anciano de Ensenada retirement home.
- **13 corporate volunteers events.**

Since 2015, as part of our partnership with *Fundación para la Protección de la Niñez, I.A.P.*, an organization that helps vulnerable groups all over Mexico, we adopted six foster homes for children living under vulnerable conditions in locations where IEnova has operations, (Chihuahua, Mexico City, Tecate, Hermosillo, Mexicali, and Torreón). By developing infrastructure-improvement projects we wish to contribute to changing the living conditions of these children and to offer them greater opportunities for a better life.

FOSTER HOMES SPONSORED BY FUNDACIÓN PARA LA PROTECCIÓN DE LA NIÑEZ WITH FUNDACIÓN IENOVA'S DONATION:

- El Camino Hacia Adelante, A.C., Chihuahua, Chihuahua.
- Promoción y Acción Comunitaria, I.A.P. (Casa PACO), Ciudad de México.
- Casa Esperanza para Niños, I.A.P., Hermosillo, Sonora.
- Institución Paccelli, A.C., Mexicali, Baja California.
- Casa Hogar para Niños Rancho El Milagro, I.B.P., Tecate, Baja California.
- Albergue del Padre Manuelito, A.C., Torreón, Coahuila.



8 projects



7.03 M
granted in
donations



Beneficiaries
89,083



COMMUNITY SERVICES

2017



PROJECTS IN:



SPONSORED ASSOCIATIONS



AMANC

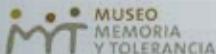
Asociación Mexicana de Ayuda a Niños con Cáncer Chihuahua, A.C.



FECHAC



PATRONATO HOSPITAL GENERAL TIJUANA



MUSEO MEMORIA Y TOLERANCIA



CRUZ ROJA MEXICANA



- **Red Cross Winter Plan:**
1,667 packages with basic food supplies distributed at the Sierra Tarahumara.
- **Medical Services:**
1 urban rescue unit.
12 rescues a month, on average.
- 4.5 M allocated to **treating children with cancer:**
 - Contribution to tests done on 24 children.
 - Contribution to bone marrow transplant treatments for 20 children.
 - 100 packages with basic food supplies and nutrition supplements.
 - Medical supplies for surgery patients and medication.
- **In-kind donations:**
1,000 packages with basic food supplies and 1.7 tons of cleaning products for earthquake victims.

M: Figures in millions of mexican pesos.



Since 2016, we have a Collaboration Agreement with the Mexican Red Cross (*Cruz Roja Mexicana, I.A.P.*) for rapid response in case of natural disasters. Through the Red Cross, we delivered 1,000 packages with basic food supplies to victims of the September earthquakes in Oaxaca. Additionally, we donated 1.7 tons of cleaning supplies to the Mexican Center for Support in Epidemiological Contingencies and Natural Disasters (*Centro Nacional de Apoyo para Contingencias Epidemiológicas y Desastres, A.C.*) (CENACED).

We also launched a disaster-relief program to support earthquake victims in Mexico City and in the states of Puebla, Morelos, Oaxaca, and Chiapas. In this effort, the Fundación IEnova doubled the amount donated by IEnova employees.

From the donations, \$569,200 pesos will be allocated to IEnova's effort to rebuild two elementary schools—José María Morelos y Pavón and Miguel Negrete—in Santa Isabel Cholula, in the state of Puebla, both affected by the September earthquakes. The works will focus on improving the schools' infrastructure and on supplying furnishings that will benefit 530 children.



CORPORATE VOLUNTEERS

Our corporate volunteers are an integral part of Fundación IEnova, therefore, we encourage our employees to participate in social commitment events.

OUR VOLUNTEERS
PROGRAM SUPPORTS
THE FOLLOWING
PROJECTS:



ESCUELA + SONRISAS (SCHOOL AND SMILES) DRIVE:
school supplies donated to the foster homes.

ÁRBOL DE LA SONRISA (SMILING TREE) DRIVE:
toys, clothes, and shoes donated to the foster homes.

2017

13 VOLUNTEER
EVENTS:

Escuela + Sonrisas, benefited 182 children in 6 cities: Chihuahua, Mexico City, Hermosillo, Mexicali, Tecate, and Torreón.

Árbol de la Sonrisa, benefited 213 children in 7 cities: Chihuahua, Mexico City, Hermosillo, Mexicali, Monterrey, Tecate, and Torreón.

DURING 2017, OUR CORPORATE VOLUNTEERS PROGRAM BENEFITED MORE THAN 395 PEOPLE LIVING UNDER VULNERABLE CONDITIONS, WITH THE COLLABORATION OF CLOSE TO 200 VOLUNTEERS.



TRANSPARENCY

RESOURCES

The Foundation receives funds annually from contributions made by IEnova companies. The amount contributed by each of the companies is approved by the Foundation's Advisory Committee. A donation contract is signed by the company and Fundación IEnova.

FINANCIAL RESULTS

FIGURES IN MEXICAN PESOS

Concept	YEAR*		
	2015	2016	2017
REVENUE			
Donations received	3,400,000	8,500,000	18,512,400
EXPENSES			
Donations granted	3,218,038	7,293,088	14,886,220
Operating expenses	0	480,501	279,786
BALANCE	181,962	726,411	3,346,394
VERIFICATION BALANCE:			
Net variation in worth in books	46,242	862,131	3,346,394
Variation ⁽¹⁾	135,720	-135,720	0
⁽¹⁾ COMPOSITION OF THE VARIATION:			
Expenses pending payment in 2015	135,720		
Expenses paid in 2016		-135,720	

*Shows the Status of Activities (fiscal)

A Favor del Niño, I.A.P.

Aquí Nadie Se Rinde,
I.A.P. (ANSER)

Asociación Mexicana
de Ayuda a Niños
Con Cáncer, A.C.
(AMANC)

Asociación Mexicana
pro Colegios del
Mundo Unido, A.C.
(UWC)

Casa Hogar del
Anciano de
Ensenada, A.C.

Club de Niños y Niñas
Navjoa, A.C.

Cruz Roja
Mexicana, A.C.

Cruz Roja
Mexicana, A.C.
Chihuahua

Fundación del
Empresariado
Chihuahuense, A.C.
(FECHAC)

Fundación del
Empresariado
Sonorense, A.C.
(FESAC)

Fundación para la
Protección de la
Niñez, I.A.P.

Fundación para
los Niños de las
Californias/Hospital
Infantil las Californias,
I.B.P.

Fundación UABC, A.C.

Instituto Educativo
del Noroeste, A.C.
(CETYS UNIVERSITY)

Museo de Memoria y
Tolerancia, A.C.

Patronato Pro
Hospital Civil de
Tijuana, A.C.

Promesa Educativa
para México, A.C.

Centro Nacional de Apoyo
para Contingencias
Epidemiológicas y
Desastres, A.C. (CENACED)

2017

BENEFITED INSTITUTIONS

ACKNOWLEDGEMENTS



“A Favor del Niño, I.A.P. is very grateful for the solar panels donated by Fundación IEnova. We have started a path to sustainability as an organization committed to communicating the importance of caring for the environment. We are one of the first charities to dedicate its fundraising efforts to the use of renewable energy. The savings in our electric bill will enable us to carry out new projects focused on education for children in our institution.”

DANIELA JIMÉNEZ MOYAO
DIRECTOR
A FAVOR DEL NIÑO, I.A.P.



“I greatly appreciate the scholarship Fundación IEnova granted me. It has allowed me to continue in school, despite the situation at home”.

CRISTINA VALENZUELA GUTIÉRREZ
DIGITAL GRAPHIC DESIGN STUDENT, 4TH SEMESTER
INSTITUTO EDUCATIVO DEL NOROESTE, A.C. (CETYS UNIVERSITY).



“The support Fundación IEnova has given PACO I.A.P., has allowed us to strengthen its “Capabilities for Work and Daily Life” programs.

RAMÓN RUBIO MANUEL
COORDINATOR FOR THE FINANCING AND PROJECTS CAMPAIGN
CASA PACO, I.A.P.



“I wish to thank Fundación IEnova for its contribution to making our facilities safe and for helping us have the equipment we need to develop our abilities and skills, both within PACO and in the outside world”.

ALEJANDRO TECPILE SÁNCHEZ.
RESIDENT AT CASA PACO, I.A.P.





“I am very grateful to Fundación IEnova for its contribution to improving our electric installations. Thanks to them we now have better lighting and new wiring.”

LORENA CHÁVEZ
COORDINATOR
INSTITUCIÓN PACCCELLI, A.C.



“I greatly appreciate the donations made to help our children. As mothers of these children, we are very grateful and happy. We know now that anything is possible. Thank you Fundación IEnova for the support you have given us through Aquí Nadie Se Rinde.”

KARLA ELENA GARCÍA LÓPEZ, 9 YEARS OLD
ALICIA GARCÍA LÓPEZ, KARLA'S MOTHER
AQUÍ NADIE SE RINDE, I.A.P.



FUNDACIÓN IENOVA IN SUMMARY



28 PROJECTS
+
2 IN-KIND
DONATIONS



\$14.89 M
GRANTED IN
DONATIONS



18 ASSOCIATIONS
SPONSORED

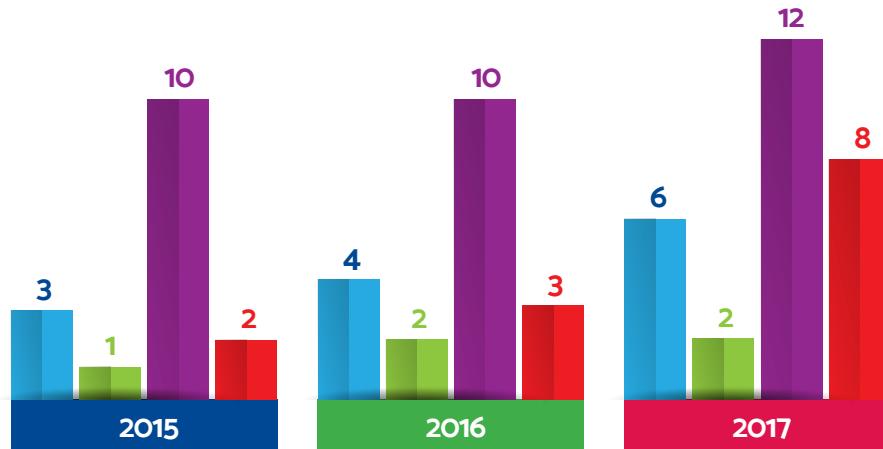


190,000
POTENTIAL
BENEFICIARIES



SPONSORED PROJECTS BY AREAS OF GIVING

-  EDUCATION
-  ENVIRONMENT
-  VULNERABLE GROUPS
-  COMMUNITY SERVICES



The work we do at Fundación IEnova is proof of our commitment to transforming lives in benefit of the communities to which we belong.

FUNDACIÓN IENOVA IS A GREAT PROJECT THAT IS BEING BUILT WITH THE WORK OF EVERYONE



Fundación Enova
Energía que transforma

CONSEJO DE CONCIENCIA CIUDADANA A.C.

Uniendo esfuerzos para apoyar a los más necesitados

20 de marzo 2017
Monto: Quince mil pesos \$15,000.00
Cobahuacán, A.C.
Proyecto: Cobahuacán







Casa Hogar del Anciano



Fundación IEnova



Casa Hogar del Anciano



Fundación IEnova



Casa Hogar del Anciano



Fundación IEnova



Casa Hogar del Anciano



Nombre:
 Casa Hogar del Anciano de Enseñada \$ 548,808.00
 (Quinientos cuarenta y ocho mil ochocientos ochenta y ocho pesos 00/100 M.N.)
 Proyecto:
 Rehabilitación de Instalaciones Eléctricas



Contact



fundacion@ienova.com.mx

This Report is a translation from the original version in Spanish.
In case of discrepancy, the Spanish version prevails.



 **Fundación
IEnova**
Energía que transforma

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